



Formerly Lutheran Family Services

VENDOR RATES

EFFECTIVE JULY 1, 2025 TO JUNE 30, 2026

RICHMOND

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Richmond, VA 23230
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TIDEWATER

11818 Rock Landing Drive, Suite 207
Newport News, 23606
PH: 757-722-4707
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Service Name	Unit of Service	Unit Cost	Service eligible for Medicaid	Location providing service
Treatment Foster Care				
Assessment	Day	\$178	Potentially eligible	Richmond Tidewater
Non-treatment foster care	Day	\$87	No	Richmond Tidewater
Level 1 TFC	Day	\$131	Potentially eligible	Richmond Tidewater
Level 2 TFC	Day	\$160	Potentially eligible	Richmond Tidewater
Level 3 TFC	Day	\$178	Potentially eligible	Richmond Tidewater
TFC – Case Management	Month	\$367.31	Potentially eligible	Richmond Tidewater
Independent Living Arrangements	Day	\$56	N/A	Richmond Tidewater
Guided Visitation: Visit Coaching for enCircle youth	Hour	\$40	N/A	Richmond Tidewater
Guided Visitation: Supervised Visitation for enCircle youth	Hour	\$30	N/A	Richmond Tidewater
Therapeutic support services (mentoring, IL coaching)	Hour	\$56	N/A	Richmond Tidewater
Intensive Placement and Treatment Coordination Services	Hour	\$51	N/A	Richmond Tidewater
Pre-placement overnight visits	Day	\$68	N/A	Richmond Tidewater
Room & Board				
Ages 0 to 4	\$580	Ages 13 and older	\$861	
Ages 5 to 12	\$677			
VEMAT				
4 Points	\$224	24 Points	\$1344	
8 Points	\$448	28 Points	\$1568	
12 Points	\$672	32 Points	\$1792	
16 Points	\$896	36 Points	\$2016	
20 Points	\$1120	New placement/emergency -20	\$1120	
Adoption				
Home Study		\$1,545	N/A	Richmond Tidewater
Training		\$535	N/A	Richmond Tidewater
Application Fee		\$375	N/A	Richmond Tidewater
Post-Placement Supervision		\$321	N/A	Richmond Tidewater
Placement (out of state adoption)		\$3215	N/A	Richmond

Service Name	Unit of Service	Unit Cost	Service eligible for Medicaid	Location providing service
				Tidewater
Finalization (out of state adoption)		\$3215	N/A	Richmond Tidewater
Groups	Session	\$32	N/A	Richmond Tidewater
Community Based Services				
Guided Visitation: Visit Coaching/ for youth not in enCircle's care	Hour	\$75	N/A	Richmond Tidewater
Guided Visitation: Supervised Visitation for youth not in enCircle's care	Hour	\$60	N/A	Richmond Tidewater
Guided Visitation: Monitored Exchange	Per exchange	\$50	N/A	Richmond Tidewater
Parent Coaching/Education Classes	Hour	\$90	N/A	Richmond Tidewater

ALL Foster Care Placement Services receive the following:

- Assessment including psychosocial history and a trauma screening
- Independent living assessment for youth age 14 and older
- Assessment and referral to medical, social and educational services
- Development and implementation of an individualized treatment plan
- Coordination and consultation with prior service providers
- Coordination of services for the child and regular contact with the referring agency and family to review progress toward goals
- 24/7 crisis support and safety planning
- Respite when they need it for all parents regardless of treatment level
- Quarterly treatment team meetings (at minimum)

DETAILED SERVICE DESCRIPTIONS – TFC Services	
<p>ASSESSMENT LEVEL services provided to children and youth within the first 60 days of placement with the program. enCircle will facilitate monthly treatment team meetings and monthly written progress reports.</p>	<p><i>Services to include:</i></p> <ul style="list-style-type: none"> • Minimum four face to face contacts, with at least two contacts occurring in the home every month • Weekly communication with foster parents
<p>NON-TREATMENT LEVEL services are for children who are developmentally on target, demonstrate age-appropriate behaviors, and able to participate in community activities without restriction. Youth at this level would have minimal to no emotional or behavioral challenge. This level is typically a step-down level for youth who have stabilized in their current Treatment Foster Care Home. <i>The agency does not accept referrals of children placed at a non-treatment level of care unless the child is part of a sibling group where at least one sibling is placed at treatment level.</i></p>	<p><i>Services to include:</i></p> <ul style="list-style-type: none"> • Minimum one face to face contact every month • Bi-monthly communication with foster parents
<p>LEVEL 1 TFC are services designed for children in need of a therapeutic home setting due to emotional, behavioral, or mental health needs. Typical needs associated with children at this level would be on-going supervision and support to manage minimal behaviors and are successful in environments that provide a structured and nurturing treatment setting to maintain their placement in the community. Youth would require monitoring and may need to provide services to lessen the likelihood that identified needs will become more acute or return after being “resolved”.</p>	<p><i>Services to include:</i></p> <ul style="list-style-type: none"> • Minimum two face to face contacts, with at least one contact occurring in the home every month • Bi-monthly communication with foster parents • Medicaid pre-authorization
<p>LEVEL 2 TFC are services are designed for children in need of a therapeutic home setting due to emotional, behavioral, or mental health needs. Children at this level of care would exhibit moderate emotional and behavioral challenges requiring intervention to keep youth in a community-based setting. The child’s needs require that action (interventions, services,</p>	<p><i>Services to include:</i></p> <ul style="list-style-type: none"> • Minimum three face to face contacts, with at least one contact occurring in the home every month • Weekly communication with foster parents • Up to 3 hours of therapeutic support services (i.e. mentoring or IL coaching)

DETAILED SERVICE DESCRIPTIONS – TFC Services	
supports, etc.) be taken to address, remedy or ameliorate the needs.	<p>a week based on assessment of youth's needs & availability</p> <ul style="list-style-type: none"> • Medicaid pre-authorization
<p>LEVEL 3 TFC are services designed for children in need of a therapeutic foster home setting due to more intensive and frequent behavioral issues. The needs of a child served at Level 3 ongoing treatment foster care require intensive action (interventions, services, supports, etc.) be taken to address, remedy or ameliorate the needs. Without such intervention the child may be at risk of residential placement. This level is also appropriate for children who are stepping down from residential placements or psychiatric hospitalizations or who have diagnoses of developmental delays/autism spectrum disorders, or who are medically fragile.</p>	<p><i>Services to include:</i></p> <ul style="list-style-type: none"> • Minimum four face to face contacts, with at least two contacts occurring in the home every month • Weekly communication with foster parents • Up to 5 hours of therapeutic support services (i.e. mentoring or IL coaching) a week based on assessment of youth's needs & availability • Medicaid pre-authorization
<p>INDEPENDENT LIVING ARRANGEMENTS are services to help youth transition from a foster care placement to an independent living arrangement. Assistance will be provided to the youth and guardian to identify a suitable living environment.</p>	<p><i>Services to include:</i></p> <ul style="list-style-type: none"> • Minimum of one face-to-face visit with youth per month (50% of the visits will be in the home) • Independent living skills assessment and creation of a youth driven plan for independence • One-on-one assistance with employment search and maintenance, budgeting, money management, and household management • Transition planning for adulthood to include identifying support systems
<p>VISIT COACHING/GUIDED VISITATION are services offered to families of children placed with enCircle to assist with reunification. The agency uses the Visit Coaching model to guide the case work practice. Visit coaching is a relationship based and trauma-informed method of providing supervised visitation.</p>	<p><i>Services to include:</i></p> <ul style="list-style-type: none"> • Set in the home, community or office • Helping parents articulate their child's needs to be met in the visits and preparing parents for their children's reaction to the visits • Helping parents plan their visits to ensure full attention is given to their child
<p>THERAPEUTIC SUPPORT SERVICES include assessment and service planning with a focus on life skill challenges including independent living skills coaching and relationship building. Assistance with transition plans to help youth achieve independence. Services are provided by a therapeutic mentor in order to address</p>	<p><i>Services to include:</i></p> <ul style="list-style-type: none"> • 3 to 5 hours of mentoring and/or IL skill building

DETAILED SERVICE DESCRIPTIONS – TFC Services	
behaviors that will assist the placement stability, help youth transition into adulthood and/or may reduce the risk of removal from their present placement.	
INTENSIVE PLACEMENT AND TREATMENT COORDINATION SERVICES are supportive services provided to children who are transitioning into a placement with an enCircle treatment foster home. This service is billed when LFS support and coordination are requested for longer than one month from time of referral to time of placement and if more than 5 hours per month are provided.	<i>Services to include:</i> <ul style="list-style-type: none"> • Case coordination to assist with transition into home • Training of foster parents related to the child's specific needs and strengths • Participation in FAPT meetings and/or treatment team meetings • Direct work with youth and/or parents to facilitate the development of a relationship
PRE-PLACEMENT OVERNIGHT VISITS are services provided for youth who have been matched with an enCircle home and overnight visits are being requested by the LDSS to determine suitability/matching of youth and resource families prior to placement. A daily rate will be charged for overnight visits to provide support and supervision to youth in the home.	<i>Services to include:</i> <ul style="list-style-type: none"> • Coordination of overnight visits and on-call support services to parents during visits

DETAILED SERVICE DESCRIPTIONS – Adoption Services	
HOME STUDY includes preparation of documents required by the Virginia Department of Social Services to meet eligibility for certification.	<i>Services to include:</i> <ul style="list-style-type: none"> • Minimum three face to face interviews • Completion of the home study report •
TRAINING services are designed to prepare families to adequately parent youth from the foster care system.	<i>Services to include:</i> <ul style="list-style-type: none"> • Comprehensive training which includes 22 core-competencies required by VDSS licensing for individuals who want to adopt in the state of Virginia
APPLICATION FEES are charged for families who are searching for out of state children.	
POST-PLACEMENT SUPERVISION fees are charged for families who have a child placed in the home from out of state and who need additional supervision beyond the six months included in the finalization fee.	<i>Services to include:</i> <ul style="list-style-type: none"> • Post-placement home visit and supervisory report
PLACEMENT FEES FOR OUT OF STATE ADOPTIONS include all of the preparation and documentation required to place a child from another state.	<i>Services to include:</i> <ul style="list-style-type: none"> • Comprehensive training which includes 22 core-competencies required by VDSS

DETAILED SERVICE DESCRIPTIONS – Adoption Services	
	<p>licensing for individuals who want to adopt in the state of Virginia</p> <ul style="list-style-type: none"> • Minimum three face to face interviews • Completion of the home study report • Completion of all paperwork required by the Interstate Compact on the Placement for Children (ICPC) • Coordination of pre-placement visits and placement of child
<p>FINALIZATION</p> <p>includes monthly post placement visits for six months, coordination with ICPC, placing agency, and the court for necessary forms for finalization</p>	<p><i>Services to include:</i></p> <ul style="list-style-type: none"> • Completion of post-placement supervision and supervisory reports for six months • Report of investigation • Services to support the placement
<p>GROUPS are services offered to families to help build connections with other prospective parents and to learn more about the life-long experience of adoption.</p>	<p><i>Services include:</i></p> <ul style="list-style-type: none"> • Coordination and development of group topics such as the core issues of adoption

DETAILED SERVICE DESCRIPTIONS – Community Based Services	
<p>GUIDED VISITATION: VISIT COACHING/ are services offered to families of children who are <u>not</u> placed in an enCircle treatment foster home. Services may be used to prevent a removal of a child from the home or to assist with a child reunifying with a family member. The agency uses the Visit Coaching model to guide the case work practice. Visit coaching is a relationship based and trauma-informed method of providing supervised visitation.</p>	<p><i>Services include:</i></p> <ul style="list-style-type: none"> • Set in the home, community or office • Helping parents articulate their child’s needs to be met in the visits and preparing parents for their children’s reaction to the visits • Helping parents plan their visits to ensure full attention is given to their child
<p>GUIDED VISITATION: SUPERVISED VISITATION are services offered to biological parents/caregivers to provide a safe supportive environment between the child(ren) and a caregiver without the child(ren) being put in the middle of the conflicts or other difficulties.</p>	<p><i>Services include:</i></p> <ul style="list-style-type: none"> • Set in the office • Monitoring for safety concerns
<p>GUIDED VISITATION: MONITORED EXCHANGE are services offered to monitor pick up and drop off between a custodial parent/caregiver and noncustodial parent/caregiver</p>	<p><i>Services include:</i></p> <ul style="list-style-type: none"> • Set in the office • Monitoring for safety concerns
<p>PARENT COACHING/EDUCATION CLASSES are classes offered to biological parents/caregivers who are in need of providing stabilization to the family unit. Parent education course covers many topics including safety and supervision,</p>	<p><i>Services include:</i></p> <ul style="list-style-type: none"> • In person classes • Developing an individual plan for each participant

DETAILED SERVICE DESCRIPTIONS – Community Based Services	
emotional support, communication, academic support, physical care, parenting styles, and positive reinforcement.	