



**BUDGET WORK SESSION AGENDA
BOARD OF SUPERVISORS
WEDNESDAY, MARCH 3, 2021
5:30 PM
BOARD MEETING ROOM
107 NORTH KENT STREET, WINCHESTER, VIRGINIA 22601**

- 1. Call to Order**
- 2. Information requested/discussed at February 24, 2021 work session:**
 - A. School Budget Discussions
 - B. Commissioner of the Revenue – Meals Tax implementation
 - C. Overview of:
 - Original Scenarios
 - Amended Scenarios
 - New Scenario A1
 - D. Direction needed for Budget Advertisement
- 3. Adjourn**

ORIGINAL SCENARIOS A-B-C-D

Scenario A - Revene Neutral RE Tax Rate No Revenue Growth Split		Scenario B - Revenue Neutral RE Tax Rate 57/43 Revenue Growth Split		Scenario C - Current Tax Rate (61 Cents) No Revenue Growth or Reassessment Split		Scenario D - Current Tax Rate (61 Cents) 57/43 Revenue Growth or Reassessment Split	
FY 21 Operating Revenue	\$197,322,231	FY 21 Operating Revenue	\$197,322,231	FY 21 Operating Revenue	\$197,322,231	FY 21 Operating Revenue	\$197,322,231
FY 22 Revenue Growth	\$3,700,000	FY 22 Revenue Growth	\$3,700,000	FY 22 Revenue Growth	\$3,700,000	FY 22 Revenue Growth	\$3,700,000
FY 22 Program Specific Revenue	<u>\$1,000,000</u>	FY 22 Program Specific Revenue	<u>\$1,000,000</u>	FY 22 Program Specific Revenue	\$1,000,000	FY 22 Program Specific Revenue	\$1,000,000
FY 22 General Fund Revenue	\$202,022,231	FY 22 General Fund Revenue	\$202,022,231	FY 22 Reassessment Revenue	<u>\$5,500,000</u>	FY 22 Reassessment Revenue	\$5,500,000
		FY 22 Revenue Sharing with Schools	<u>\$2,109,000</u>		\$207,522,231	FY 22 Revenue Sharing with Schools	-\$2,109,000
		FY 22 General Fund Net Revenue	\$199,913,231			FY 22 Reassessment Sharing with Schools	<u>-\$3,135,000</u>
							\$202,278,231
FY 22 General Fund Operating Requests	\$206,546,646	FY 22 General Fund Operating Requests	\$206,546,646	FY 22 General Fund Operating Requests	\$206,546,646	FY 22 General Fund Operating Requests	\$206,546,646
FY 22 General Fund Operating Reductions	<u>\$4,524,415</u>	FY 22 General Fund Operating Reductions	<u>\$6,633,415</u>	FY 22 General Fund Operating Reductions	-\$1,500,000	FY 22 General Fund Operating Reductions	\$4,268,415
	\$202,022,231		\$199,913,231	FY 22 General Fund Positions	\$1,000,000		\$202,278,231
				FY 22 Contingency / Salary Survey Funding	<u>\$1,475,585</u>		
					\$207,522,231		
<u>What is Funded in General Fund</u>		<u>What is Funded in General Fund</u>		<u>What is Funded in General Fund</u>		<u>What is Funded in General Fund</u>	
COLA - 2.5%	\$1,600,000	No Salary Increases		COLA/Merit - 5%	\$3,200,000	COLA - 2.5%	\$1,600,000
Contingency	\$100,000	No Contingency		Contingency	\$100,000	Contingency	\$100,000
Health insurance renewal 15%. Plan changes allow for 10% increase	\$1,000,000	Health insurance renewal 15%. Plan changes allow for 5% increase	\$500,000	Health insurance renewal 15%. Plan changes allow for 10% increase	\$1,000,000	Health insurance renewal 15%. Plan changes allow for 10% increase	\$1,000,000
Additional Funding to Schools in FY 22	\$0	Additional Funding to Schools in FY 22	\$2,109,000	Additional Funding to Schools in FY 22	\$0	Additional Funding to Schools in FY 22	\$5,244,000
No New Positions		No New Positions		<u>New Positions</u> 4 Firefighter/EMT 6 Sheriff positions		No New Positions	
No Captial Funded in Operating Budget		No Captial Funded in Operating Budget		No Captial Funded in Operating Budget		No Captial Funded in Operating Budget	
No Windfall from Reassessment		No Windfall from Reassessment		\$2.75 m Windfall from Reassessment - could possibly be used for capital purchases		\$2.75 m Windfall from Reassessment - could possibly be used for capital purchases	

AMENDED SCENARIOS D1-D2-A1

Scenario D1 - Current Tax Rate (61 Cents) 50/50 Split on Growth and Reassessment		Scenario D2 - Current Tax Rate(61cents) Plus 2% Meals Tax Midyear 50/50 Split on All local Revenue Sources		Scenario A1 - Revene Neutral RE Tax Rate 2% Meals Tax (7.01.21 Effective); No Revenue Growth Split	
FY 21 Operating Revenue	\$197,322,231	FY 21 Operating Revenue	\$197,322,231	FY 21 Operating Revenue	\$197,322,231
FY 22 Revenue Growth	\$3,700,000	FY 22 Revenue Growth	\$3,700,000	FY 22 Revenue Growth	\$3,700,000
FY 22 Program Specific Revenue	\$1,000,000	FY 22 Program Specific Revenue	\$1,000,000	FY 22 Program Specific Revenue	<u>\$1,000,000</u>
FY 22 Reassessment Revenue	\$5,500,000	FY 22 Reassessment Revenue	\$5,500,000	FY 22 General Fund Revenue	\$202,022,231
FY 22 Revenue Sharing with Schools	-\$1,850,000	FY 22 Revenue Sharing with Schools	-\$1,850,000		
FY 22 Reassessment Sharing with Schools	<u>-\$2,750,000</u>	FY 22 Reassessment Sharing with Schools	<u>-\$2,750,000</u>	FY 22 Meals Tax (7.1.21 effective date)	<u>\$2,600,000</u>
	\$202,922,231		\$202,922,231		\$204,622,231
		FY 22 Meals Tax - 2% - 1.01.22	\$1,300,000		
		FY 22 Revenue Meals Tax Sharing with Schools	<u>-\$650,000</u>		
			\$203,572,231		
FY 22 General Fund Operating Requests	\$206,546,646	FY 22 General Fund Operating Requests	\$206,546,646	FY 22 General Fund Operating Requests	\$206,546,646
FY 22 General Fund Operating Reductions	<u>\$3,624,415</u>	FY 22 General Fund Operating Reductions	<u>\$3,265,421</u>	FY 22 General Fund Operating Reductions	<u>\$4,524,415</u>
	\$202,922,231		\$203,281,225		\$202,022,231
		2 Sheriff position add-ons	<u>\$291,006</u>		
			\$203,572,231	Changes from Original Scenario A	
				Add-back Two firefighters on Reduction List	\$142,912
				Fund Motor Vehicle Insurance -Fire Companies	\$151,506
				Restore/Increase Contingency	\$400,000
				Reduce Health Insurance Increase	-\$500,000
				Fund 4 Firefighters at 91k each	\$364,000
				Reserve - Fire Engines	\$182,000
				Add additional 1% to salary increase	\$644,000
				Unallocated	<u>\$1,215,582</u>
					\$204,622,231
<u>What is Funded in General Fund</u>		<u>What is in the General Fund</u>		<u>What is Funded in General Fund</u>	
COLA/Merit - 4.5%	\$2,880,000	COLA/Merit- 5%	\$3,200,000	COLA/Merit - 3.5%	\$2,254,000
Contingency	\$0	Contingency	\$0	Contingency	\$500,000
Health Reinsurance Costs Increase	\$500,000	Health Reinsurance Costs Increase	\$500,000	Health insurance Increase	\$500,000
Additional Funding to Schools in FY 22	\$4,600,000	Additional Funding to Schools in FY 22	\$5,250,000	Additional Funding to Schools in FY 22	\$0
No New Positions		2 Deputy Patrol positions in Sheriff's Dept.	\$291,006	Funds Four New Firefighters	\$364,000
No Capital Funded		No Capital Funded		No Capital Funded	
\$2.75 m Windfall from Reassessment - could possibly be used for capital purchases		\$2.75 m Windfall from Reassessment - could possibly be used for capital purchases		No Windfall from Reassessment	

FY 2021-2022 BUDGET REDUCTIONS FOR SCENARIOS

<u>Budget Reductions</u>	<u>Scenario A/A1</u>	<u>Scenario B</u>	<u>Scenario C</u>	<u>Scenario D</u>	<u>Scenario D1</u>	<u>Scenario D2</u>
Tuition Assistance (1203)	262,500	262,500	262,500	262,500	262,500	262,500
Salary Survey (1203)	125,000	125,000	125,000	125,000	125,000	125,000
Benefit Management System (NEW) \$45,000 yearly (1203)	45,000	45,000		45,000	45,000	45,000
Salary adjustments for eight positions (w/fringes) (1209)	20,515	20,515		20,515	20,515	20,515
Salary adjustment for one position (w/fringes) (1210)	2,148	2,148		2,148	2,148	2,148
Architectural/Design Fees Sunnyside (1224)	100,000	100,000		100,000	100,000	100,000
Blue Ridge Legal Services - NEW REQUEST (1224)	4,591	4,591		4,591	4,591	4,591
Public Defender's Office - NEW REQUEST (1224)	41,782	41,782		41,782	41,782	41,782
Other Cont-software upgrade required by state (1301)	63,231	63,231	63,231	63,231	63,231	63,231
Requested supplements to staff salaries (2102/2105)	60,015	60,015		60,015	60,015	60,015
Overtime Sheriff	200,000	200,000	200,000	200,000	200,000	200,000
Part-time Sheriff	100,000	100,000		100,000	100,000	100,000
Pay increase for all Sheriff's Office employees (+fringes)	692,918	692,918	692,918	692,918	692,918	692,918
Gasoline (3102)	50,000	50,000		50,000	50,000	50,000
Office Supplies (3102)	26,260	26,260		26,260	26,260	26,260
Vehicle and Powered Equipment (3102)	17,800	17,800		17,800	17,800	17,800
Police Supplies (3102)	41,812	41,812		41,812	41,812	
Uniforms (3102)	50,000	50,000		50,000	50,000	50,000
Lord Fairfax EMS Council - increase in request (3203)	800	800		800	800	800
Overtime Fire & Rescue	107,755	107,755			107,755	107,755
ALS Tuition Assistance (3505)	36,000	36,000		36,000		
Motor Vehicle Insurance - Volunteer Association (3505)	151,506	151,506		151,506	151,506	151,506
Other Contractual Services (4203)	218,000	218,000		218,000	200,000	200,000
Health Dept Increase request (5101)	37,387	37,387		37,387	37,387	37,387
NCS Increase request (5205)	10,413	10,413		10,413	10,413	10,413
The Laurel Center increase request (5316)	4,000	4,000		4,000	4,000	4,000
LFCC Increase request (6401)	8,332	8,332		8,332	8,332	8,332
Title & range changes (7109/7110)	16,727	16,727		16,727	16,727	16,727
Library Increase request (7302)	78,850	78,850		78,850	78,850	78,850
NSVRC Increase request (8107)	5,047	5,047		5,047	5,047	5,047
Merit/COLA	1,600,000	3,200,000		1,600,000	320,000	
Contingency	200,000	300,000	200,000	200,000	300,000	300,000
Hold 2 F&R Positions approved for FY 2021	142,912					
Hold 8 F&R Positions approved for FY 2021		571,648				
Health Insurance - reduction in increase					500,000	500,000
Total	4,521,301	6,650,037	1,543,649	4,270,634	3,644,389	3,282,577
General Fund Reductions needed per spreadsheet	4,524,415	6,633,415	1,500,000	4,268,415	3,624,415	3,265,421
Difference	(3,114)	16,622	43,649	2,219	19,974	17,156