

**CAPEX**  
**\$316<sub>mm</sub>**

\$316.2 million in new capital investment was announced in 2019 in Frederick County, VA.

**Last Three Years:** \$526.1mm

**Last Decade:** \$1,397.5 mm

**NEW JOBS**  
**541**

541 new jobs are anticipated as part of new and expanding business announcements in 2019.

**Last Three Years:** 3,058

**Last Decade:** 5,881

**TOP**  
**10%**

of Virginia localities for capital investment and new jobs announced over the last decade



Crossover Boulevard

**NEW**



**Call Center & Research Facility** • 250 New Jobs • \$2.5 Million Investment



**No. 9**

**FORBES** - Winchester MSA  
Best Small Places for Business & Careers

**No. 1**

**CNBC** - Virginia  
Top States for Business

**No. 4**

**FORBES** - Virginia  
Best States for Business

**EXPANSION**



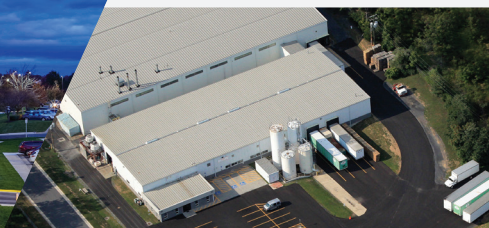
**Logistics & Freezer Storage** • \$9 Million Investment



**EXPANSION**



**Manufacturing Facility** • \$3.7 Million Investment • 13 New Jobs



**EXPANSION**



**2nd Frederick County Manufacturing Facility** • 150 New Jobs • HQ, Warehousing and Trex University are also Local



**Navy Federal Credit Union** Building III complete — part of a \$100 million expansion that will create 1,400 new jobs

**Amazon Web Services** Announced it will launch a renewable energy solar project in Frederick County

**Mercury Paper** Expanded into a new 300,000 sq. ft. facility in Fort Collier Industrial Park

**Menasha** Completed an 80,000 sq. ft. expansion of its packaging solutions facility

**RPC M&H Plastics** Increased its manufacturing footprint with a 100,000 sq. ft. expansion

**FBI** Constructing a worldwide records management facility — a consolidation of 265 locations

**OnWing Aviation** Invested \$365,000 to expand at Winchester Regional Airport

**Spec Space** 1mm sq. ft. of new industrial/logistics speculative space is under construction via Equus & Shockey Companies in Graystone Office & Industrial Park

# 2019 YEAR IN REVIEW

# Frederick<sup>CO</sup>VA **SNAPSHOT**



**POPULATION**  
**110k+**

LOCATION	2010	2020	2010-2020	2030	2020-2030
Winchester-Frederick County	104,508	118,919	13.79%	135,613	14.03%
Virginia	8,001,024	8,655,021	8.17%	9,331,666	7.82%

Source: Weldon Cooper Center, Demographics Research Group (2019)

## BUSINESS PORTFOLIO

From Local To Global



**IAD • DCA • BWI < 2 hrs.**  
**CSX • Winchester Western**  
**Virginia Inland Port**



## LOCATION

Central & Essential

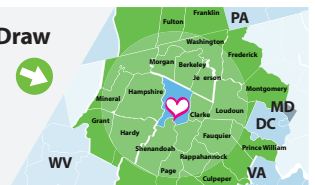
## WORKFORCE

Dedicated Workforce & Standard of Excellence

**38% Associate Degree +**  
**90% High School Graduate +**

**Target Industries for Growth** Advanced Manufacturing • Business Support Operations • Food Processing & Agribusiness • Professional & Creative Services

**370k Workforce Draw**  
**45-Mile Radius**



"The applicant pool has supported our continued growth, going from 60 to over 1,500 team members."

-Susan Brooks  
Navy Federal Credit Union

**Navy Federal Credit Union** Campus Expansion - \$100MM & 1,400 New Jobs  
**American Woodmark** New Corporate Headquarters Facility  
**Trex** 2nd Frederick County Manufacturing Facility  
**CareerBuilder** New Call Center and Research Facility

## PERFORMANCE

Recognized Performance & Efficiency

## COMMITMENT

Business Support at Every Step

"The EDA has proven to be an invaluable resource to our continued growth through financial and training incentive programs."

-Steve Adams, Miller Milling



**21**  
years

Partnership

The Widget Cup®

The Workforce Initiative

Worlds of Work

[YesFrederickVA.com](http://YesFrederickVA.com)